

**Erin French, CPM<sup>®</sup>, CCIM**  
**VICE PRESIDENT**

**Career Summary**

Ms. French specializes in the management of suburban office and industrial properties in Washington. Over the past 10 years, she has managed more than three million square feet of suburban office and industrial product for various ownerships ranging from individuals to institutional investors.

Erin offers an extensive construction management background, with the largest job under her direct supervision being a \$2.5 million build-out for the United States Postal Service. In addition, she had the unique experiences of being intimately involved in the development of one million square feet of industrial product and the complete restoration of a historic building.

Erin also offers leasing experience as a landlord representative. Some of the more noteworthy deals that Erin has negotiated include the renewal and expansion of Graebel Quality Movers for 161,500 square feet of industrial space and the renewal and expansion of GTE/Verizon for 66,500 square feet of office space.

Erin is licensed in real estate for the state of Washington, a member of the Institute of Real Estate Management (IREM). She has received the Certified Property Manager (CPM<sup>®</sup>) and the Certified Commercial Investment Member (CCIM) designations.

Erin earned her bachelor's degree in Business Administration from the University of Washington.



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**Partial Client List**

American Realty Advisors  
Cugini Family (Seattle, WA)  
Equity Office Properties  
Kennedy Associates  
Lennar Partners  
Mara Gateway & Associates  
Multi-Employer Property Trust (MEPT)  
Olsen Family (Seattle, WA)  
Pennbrook/Pflueger Properties  
Riggs National Bank of Washington DC  
ScanlanKemperBard Companies  
SeaFirst Bank  
Sterling Savings  
Sussman Family (Tacoma, WA)  
T.N. Price Company  
The Estate of James Campbell  
United Way of Pierce County  
Washington Capital  
Washington Federal Savings  
Washington Mutual