

Richard J. Briscoe, MAI

VICE PRESIDENT

Career Summary

Mr. Briscoe became a designated member of the Appraisal Institute in 1992 (Member Number 9795) after completing the initial education and experience requirements in the preceding six years of appraisal training. His continuing education requirements have been met to maintain a current status with the Appraisal Institute. He has served on the Appraisal Institute's Region I Ethics and Counseling Regional Panel.

Founded Terra Property Analytics in 1997. Prior to that, opened a Seattle Branch for Koeppel Tener Real Estate Services in May 1995. Originally entered private appraisal practice with Lipman, Stevens and Marshall in August of 1986. In November of 1992, Mr. Briscoe joined the offices of Lyon, Skelte and Speirs, working in both the Portland, Oregon and Seattle, Washington offices, through May of 1995.

Appraisal assignments have been completed regarding a wide variety of property types including apartments, condominiums, offices, medical offices, industrial, high-tech, hotels and resorts, retail, golf courses, regional malls, and vacant land. Experience also includes partial interests, special use properties, feasibility studies, and portfolio assignments. Areas of experience include work in Washington, Oregon, California, Alaska, Utah, North Carolina, Texas and Tennessee. The following is a partial list of clients for whom assignments have been completed.

Certifications

- State of Washington Certified General Real Estate Appraiser (No. 1100402)
- State of Oregon Certified General Real Estate Appraiser (No. C000511)



VALUATION ADVISORY
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Partial Client List

Corporate

American Stores
Kilroy Industries
Meridian Realty
Olympic Foods
Ritchie Brothers
Auctioneers
Safeway
Seattle Times
Sekotac
ST Corporation
St. Vincent de Paul
US Small Business
Association
Wal Mart

Legal

Beresford Booth
Demaray & Trompeter
Bob Prince, Esq.
Graham & James
Perkins Coie

Richard J. Briscoe Cont.

Representative Assignments (partial list)

Office Properties

Eastgate Office Park, Bellevue, WA	295,000sf
Marketplace I & II, Seattle, WA	220,000sf
SeaTac Office Towers, SeaTac, WA	532,000sf
One Twelfth @ Twelfth, Bellevue, WA.....	480,000sf
Sunset Corporate Campus, Bellevue, WA.....	306,000sf
First & Stewart Building, Seattle, WA.....	116,000sf

Industrial Properties

Intracorp Building A, Everett, WA.....	110,000sf
Trans Pacific Industrial Park, Fife, WA.....	1,550,000sf
Matsushita Fab Plant, Puyallup, WA.....	700,000sf
Pacific Crest Cabinets, Sumner, WA.....	194,000sf

Apartments

Pinnacle Sonata, Bothell, WA	268 units
Providence Apartments, Bothell, WA.....	200 units
LionsGate I & II, Hillsboro, OR.....	355 units
Verandas, Hillsboro, OR.....	496 units
Portsmith Apartments, Everett, WA.....	268 units
Jefferson at Mill Creek, Mill Creek, WA	252 units
Vintage Park, Burien, WA.....	521 units

Hospitality and Recreational Properties

Suncadia Resort, Roslyn WA.....	7,200 acres
Indian Summer, Olympia, WA.....	18 holes, 460 lots
Pro Sport Club, Bellevue, WA	
Columbia Athletic Clubs	3 properties
Hawthorne Suites, Kent, WA.....	152 rooms
Edgewater Hotel, Seattle, WA	212 rooms

Partial Client List Cont.

Financial

AIG Mortgage
ARCS Commercial Mortgage
Bank of America
Bank of Hong Kong
Citicorp Real Estate
Continental Savings Bank
Daiwa Securities
Frontier Bank
GMAC Commercial Mortgage
Homestreet Bank
Interwest
Key Bank of Washington
New York Life Co.
Norris, Beggs & Simpson
NorthCoast Mortgage
PNC National Bancorp
Principal Real Estate Investors
Prudential Insurance Company
Seattle Mortgage
Sterling Bank
Teachers Insurance & Annuity Associates
Union Labor Life Insurance
US Bancorp
Washington Mutual
Wells Fargo Bank
West Coast Bancorp
West One Bank

Realty Advisors

AMRESKO
ARES/Whitehall
ICON Associates
JP Morgan
Kennedy & Associates
Merrill Lynch
Morgan Stanley
PaineWebber
Real Estate Securities