

Worldwide
real estate
Solutions



Sophisticate

SOLUTIONS

Brokerage Group

- 200+ brokers / 9 offices
- \$2.2 billion in transactions annually

Property Management Group

- 25 million square foot portfolio
- Accredited Management Organization (AMO)

Most SIOR's & CCIM's in the Pacific Northwest

- 19 SIOR's, 19 CCIM's

Most MAI Appraisers in Washington

- 9 MAI's, 900 assignments annually

PSBJ Largest Commercial Real Estate Firm

- 2000, 2001, 2002, 2003, 2004, 2005, 2006, 2007, 2008, 2009, 2010

PSBJ Fastest Growing Companies

- 2001, 2002, 2005, 2006, 2007

PSBJ 100 Largest Private Companies

- 2008, 2009, 2010

PSBJ Best Place to Work

- 2007-Silver, 2008-Silver, 2009-Gold

Seattle Business Monthly Best Places to Work

- 2008

Oregon Business Magazine 100 Best Companies

- 2008 - Bronze



HELPING CLIENTS Improve Their

Since 1969, GVA Kidder Mathews has been delivering results that meet, and often exceed, client expectations. Today, GVA Kidder Mathews is one of **the largest independent full-service commercial real estate firms** on the West Coast, with **over 400 real estate professionals** and employees in 9 offices in Washington, Oregon, and California, and continues to be known for **professionalism, integrity, and client-centered responsiveness**. The firm's unmatched combination of regional expertise, full range of services, and international reach gives the company the ability to respond to virtually any commercial real estate



Pacific Plaza | Bellevue, WA

Sale Price \$47,000,000

OUR Clients

- | | | |
|--|-------------------------------|---------------------------|
| AAA Washington | Hearst Corporation | Port of Tacoma |
| Ace Hardware | ING Clarion | ProLogis |
| Alexandria Real Estate Equities | InfoSpace, Inc. | Prudential |
| Amgen | International Airport Centers | R.E.I. |
| Barnes & Noble | Kaiser Permanente | RREEF |
| Bedford Property Investors | LaSalle Investment Management | Safeway |
| BioMed Realty Trust, Inc. | Legacy Partners | Scanlan Kemper Bard |
| The Boeing Company | Lowe Enterprises | Schnitzer West |
| Boeing Employees Credit Union | McMorgan & Company | Sebcos, Inc. |
| Bristol-Myers Squibb Company | Michaels | Sid Eland, Inc. |
| City of Seattle | Mitsubishi Electronics | State of Washington |
| City of Tacoma | Multiple Zones International | TA Associates |
| Davis Properties | Odom Corporation | TIAA-CREF |
| Door to Door Storage | Opus Northwest | Unisource |
| Eddie Bauer | Overlake Hospital | Univar USA |
| Fred Hutchinson Cancer Research Center | PACCAR, Inc. | University of Washington |
| Fred Meyer | PacTrust | US Bancorp |
| HAL Real Estate Investments | Panattoni | Washington Capital Mgt |
| | Port of Seattle | WCV Commercial Properties |



DHL/Exel | Auburn, WA
Leased 490,726 SF



Daystar Tech@PRC | Newark, CA
Leased 143,741 SF



Pfizer@Mission Bay | San Francisco
Leased 100,500 SF

Profitability

challenge anywhere. GVA Kidder Mathews offers a full range of services including, **brokerage, consulting, property management, appraisal, sustainability practices, and construction & development management.** A global strategic partnership with GVA Worldwide provides in-depth knowledge in over 80 markets worldwide. In its last report, GVA partners collectively completed \$30 billion in transactions and managed more than 175 million square feet of office, industrial, retail and specialized property.

Space Needle | Seattle, WA
Appraisal

COMMERCIAL BROKERAGE

GVA Kidder Mathews has one of the **largest independent brokerage groups** on the West Coast, with over **200+ brokers** performing 1,278 leases and 268 sales transactions worth **\$2.2 billion** annually. Since they see more transactions, their clients benefit from **superior market knowledge.** The firm also has more brokers with the prestigious SIOR and CCIM designations than any other firm in the Northwest. The brokerage group focuses their expertise in the following specialty groups: industrial, office, retail, investment, multi-family, technology, life sciences, R&D, corporate services, and forestland services.

PROPERTY MANAGEMENT

GVA Kidder Mathews has one of the **largest property management groups** in the Pacific Northwest, with a portfolio of **over 25 million square feet** of industrial, office, retail, and medical/research properties. This group includes a high number of professionals who have advanced designations, with **8 RPA's, 9 CPM's, 6 CCIM's, 3 CPA's, and 1 CSM on staff.** As part of their commitment to service, GVA Kidder Mathews maintains a 24/7 call center to provide quick response and service to clients and their tenants.

VALUATION ADVISORY

GVA Kidder Mathews has the **largest valuation advisory group** in the Pacific Northwest. In addition, the group has the highest number of appraisers who have earned the **prestigious MAI designation,** making the firm's valuation advisory group **widely recognized as the most respected** in the Pacific Northwest. The valuation advisory group consists of 24 appraisers, including **9 MAI's,** and performs over 900 appraisals and consulting assignments each year.

Seattle PI Building | Seattle, WA
Sale Price \$40,022,400



SIGNIFICANT

Sales **6.1 Million SF / \$1.1 Billion**

Associated Grocers	\$91,000,000
Pacific Coast Corporate Park.....	\$24,120,000
1001 Broadway Building	\$21,100,000
Village at Union Mills Apartments.....	\$20,500,000

Leases **14 Million SF / \$1.1 Billion**

Mega Brands @ Pacific Coast Corporate Park	403,525 SF
LaCrosse Footwear	380,000 SF
Ace Hardware @ Van Doren's West	342,484 SF
JCPenney.....	104,175 SF

Assignments

TIAA-CREF	4,063,817 SF
Amazon.com Campus.....	Appraisal
WCV Commercial Properties Portfolio	2,167,000 SF
Prudential.....	Appraisal



FOR MORE INFORMATION

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INTERNATIONAL OFFICES

Amsterdam	Chelyabinsk	Guangzhou	Liverpool	Nanjing	Siauliai
Athens	Chengdu	Helsinki	London - City	New Dehli	Sofia
Beijing	Copenhagen	Hong Kong	London	Newcastle	Stockholm
Belfast	Dubai	Istanbul	Malmo	Nicosia	Sydney
Berlin	Dublin	Kaunas	Manchester	Norrkoping	Tallinn
Birmingham	Edinburgh	Klaipeda	Mazeikiai	Plunge	Turin
Bristol	Frankfurt	Krasnoyarsk	Melbourne	Riga	Varna
Brussels	Geneva	Kunming	Milan	Rome	Vienna
Bucharest	Genoa	Leeds	Moscow	St. Petersburg	Vilnius
Budapest	Glasgow	Linkoping	Mumbai	Shanghai	Warsaw
Cardiff	Gothenburg	Lisbon	Munich	Shenzhen	Xi'an

GVA KIDDER MATHEWS SERVICES/ADVISORS

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